



**IT'S TIME TO**

**EXPECT MORE**

**FROM YOUR IT PARTNER**

# ABOUT US

PERHAPS YOU'VE NEVER HEARD OF US ?

We have been here since 1998, helping hundreds of clients run their businesses and organisations better.

We are a team of multi-disciplined technicians and engineers who can undertake nearly any aspect of IT support, installation, design and maintenance - leaving you free to concentrate on your core business activities. We recognise that each client is unique, and we take the time necessary to build our knowledge of your business - giving us the ability to provide outcomes that are relevant to you.

We take a proactive approach in everything we do. Everything.

We are experienced in supporting small to medium sized businesses in all stages of their life cycle. Whether you are a startup business, one that is expanding or growing, or simply one that is looking to extract more value from your existing I.T. investment. Our solutions draw on a framework of:

- Software Knowledge & Support
- The Pursuit of Best Practice
- Risk Management and Risk Mitigation
- Adding Value



# WHAT WE DO

Beyond IT Solutions can tailor a support model to suit your business. Areas that might be of interest to you could include:

- Cyber Security - Advanced Threat Protection Solutions
- Accreditation - Assistance with compliance and preparing for accreditation
- Support - Problem resolution, and staff support
- Risk Management - Disaster planning, recovery strategies, data backup
- Managed Services - Cost-effective IT management
- Project Management Services - Imparting knowledge and proven experience in IT solutions
- Preventative Maintenance - Proactive management of key equipment such as firewalls, servers, operating systems
- Remediation - Correcting problems with existing systems
- System Monitoring - 24x7 monitoring of your system performance, stability and availability
- Sales - Supply of hardware and software
- Ideas - Helping you think and plan for the future



# WHO WE HELP

## ARE WE A GOOD FIT FOR YOU ?

It's simple.

We want to be your trusted IT provider. To that end, we're committed to helping you optimize your network uptime by recommending, implementing and managing IT solutions that make sense for you – and your business.

Our typical client has between 5 and 100 employees and depend on their computers, network and Internet access for daily operations. Many rely on specialized business applications to perform and operate optimally around-the-clock.

Our clients trust us to support their networks because they want peace of mind knowing their technology demands are in the capable hands of certified, trained professionals.

We are most successful working with clients who:

- Require reliable and secure computer systems
- See technology as a valued tool that can underpin productivity
- Believe that preventing problems is more effective than paying to repair/fix them
- Agree that partnering with an experienced team allows their organisation to focus on its core tasks
- Take Advice





# WHAT OUR CLIENTS SAY

*"Beyond's Paul Morrison has played an integral part in keeping with the paperless theme we required. His service was second to none and the results speak for themselves. All systems were in place well ahead of schedule; he was available for us on our first day of practice and has covered all areas of information technology systems within the practice and those outside of the practice that are vital to the efficient running of the business."*

**Practice Manager, Medical Specialist Facility**

*"Beyond IT possess a high level of technical knowledge and expertise, coupled with an exceptional attitude to customer service. They deliver everything they promise."*

**Partner, Private Day Hospital**

*"Beyond IT Solutions is the backbone of our IT. Nothing is too hard and they give the word SERVICE a new meaning. We highly recommend them."*

**Owner, Financial Services Provider**

*"After 20 years with a smaller provider, our business had outgrown their service ability. After changing to Beyond, we found them to be very efficient. We are extremely reliant on our computer systems, so it is important to us to have Beyond flexible with the times we need them as we require a large amount of afterhours work. Beyond IT Solutions have provided us with the service we require to keep our business running efficiently."*

**Partner, Insurance Broker**

*"Our legal firm became a client of Beyond Computers in 2008 when our long standing previous IT support provider ceased operations in this area. Beyond stepped in and assumed complete responsibility for all of our support requirements. The change over was seamless, and they quickly familiarize themselves with our system and our needs. We have since that time been very happy with the service provided by Beyond - they have been efficient, prompt, effective and professional."*

**Principal, Legal Firm**

To find out more about how we might help you, please phone

03 6337 1200

or e-mail us via

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